



▷ SONICWALL CUSTOMER QUOTES :

Leading Healthcare Organizations Select SonicWALL for Reliable and Cost-effective Network Protection to Meet HIPAA Regulations

"Ameripath North Texas uses SonicWALL VPN (Virtual Private Network) appliances to enable our pathologists to transfer medical transcriptions, patient information, and digital slide images securely and in real-time between our main office and a dozen laboratory locations. Our SonicWALL PRO 100 at the main lab and SOHO3 appliances at the remote labs have proven very cost-effective, reducing monthly connectivity costs by a significant margin. SonicWALL responds quickly to customer needs, and the appliances are easy to configure and maintain."

BILLY WHISTLER,

Network Specialist
Ameripath North Texas, Dallas, Texas

"Benedictine Hospital is playing a key role in developing a state-wide smart card program that involves the electronic exchange of children's immunization records between doctors' offices and the main hospital database. To deploy this exciting new application, we have installed a SonicWALL firewall/VPN appliance at the hospital to ensure secure connectivity, enabling us to protect the confidentiality of electronically transmitted patient records. During this test period we will simulate the transfer of information between doctors' offices and the State Health Department."

JOEL KRAFT,

Network Analyst
Benedictine Hospital, Kingston, New York

"With plans to grow from four to eight clinics by year-end, we needed a VPN platform that could scale to meet our growing needs. Offering a wide range of firewall and VPN connectivity solutions available in 10, 25 or 50 node configurations, SonicWALL delivers the scalability we need to cost-effectively add new clinics and services as we grow. SonicWALL's scalability also helps us to meet our security requirements as they evolve, allowing us to take gradual steps towards full HIPAA compliance."

ROBERT DELEON,

Operations Manager
Central Coast Medical Group, Salinas, California

"Driven by the need to reconfigure our IT environment to accommodate an upgraded podiatry software package, we built a VPN providing our remote office with access to our database located in Naperville. We chose to protect our VPN with two SonicWALL SOHO3 security appliances to ensure continuous uptime, speed and network performance – and we were able to deploy the entire platform for half the cost of a competing solution."

SHEILA ORTERY,

Office Manager
University Foot and Ankle Specialists, Naperville, Illinois



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Established in 1974 to provide dialysis treatment outside a hospital setting, Satellite Healthcare has approximately 100 locations connected via SonicWALL firewall/VPN solutions and managed via Global Management System (GMS) software. Satellite Healthcare values GMS for its reporting capabilities. *"SonicWALL's reporting tool will help us turn log data about firewall attacks, bandwidth usage and user activity into meaningful reports. If we are audited, we can easily create profiles that will illustrate our efforts to comply with HIPAA."*

ED ELLIOTT,

Director, Information Systems
Satellite Healthcare, Redwood City, California

With five pain clinics across Kentucky and Indiana, The Pain Institute is installing nine SonicWALL TELE3 SP appliances (with automated fail-over, fail-back capabilities) at remote clinics and doctors' homes. *"The TELE3 SP delivers the level of network reliability and availability we need so our doctors can access scheduling, billing and treatment information and write prescriptions remotely. By automatically switching over to a dial-up connection, we don't have to worry about downtime in the event of a lost broadband connection and we can reduce the travel time previously required to perform these tasks."*

STEVEN FRIEDMAN,

Chief Technology Officer and Chief Financial Officer
The Pain Institute, Louisville, Kentucky

The Clarendon Memorial Hospital, a 56-bed hospital based in Manning, South Carolina, installed a SonicWALL VPN solution to extend secure network access to doctors and billing clients working remotely. *"We use a SonicWALL SOHO3 and a PRO family firewall to deliver fast performance to our 100 users, including nursing stations. Thanks to SonicWALL's McAfee-based Network Anti-Virus solution, we can easily source and track threats to the network, block harmful files and disseminate automatic updates to virus definitions. Overall SonicWALL has proven an easy and effective way to secure our client connections."*

DORINDA ROGERS,

IT Director
Clarendon Memorial Hospital, South Carolina

To implement a robust security solution, be sure to contact your local SonicWALL Solutions Provider. For help finding a Solutions Provider near you please go to www.sonicwall.com/sales.

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